## JEFFERSON RADIOLOGY

June 2, 2006

The Honorable Cristine A. Vogel Commissioner of the Office of Health Care Access 410 Capitol Avenue, MS #13HCA P. O. Box 34038 Hartford, CT 06134-0308

Re: Form 2020 - CON Determination Form

Dear Commissioner Vogel:

Jefferson Radiology and Marc B. d'Avignon, M. D., P. C. are jointly filing an original and five copies of the CON Determination Form 2020 with regard to a proposed purchase by Jefferson of the fixed assets of Marc B. d'Avignon, M. D., P. C. The fixed assets include a CT Scanner and an MRI unit and the petitioners are asking for a letter of determination since the ownership of this equipment will change.

Note that nothing except ownership will change. The patients, area served, and location of the equipment will remain the same. It is proposed that the practices be merged and that Dr. d'Avignon becomes an employee of Jefferson Radiology. The total capital cost of this proposed purchase is \$465,000.

Currently, Marc B. d'Avignon M. D., P. C. has two Letters of Intent pending with the Office of Health Care Access regarding replacement of the CT Scanner and MRI. These Letters of Intent are on extension until June 27, 2006. Jefferson Radiology and Dr. d'Avignon are proposing that should OHCA determine that no Certificate of Need is required for the resulting change in ownership of the CT and MRI, the Letters of Intent would be withdrawn. If new imaging equipment in the nature of CT or MRI units are required later, new Letter of Intents would be submitted by Jefferson Radiology.

The joint petitioners respectfully request that the Office of Health Care Access consider this proposal promptly in consideration of the current deadlines facing Dr. d'Avignon.

If we can be of any assistance in answering your questions, please let us know and we will respond as quickly as possible.

Mark S. Grossman

Sincerely

Chief Executive Officer

Cc: Marc B. d'Avignon, M. D.

**Attachments** 

Enfield 137 Hazard

Simsbury

Road

Avenue

Glastonbury

704 Hebron Avenue

Hartford 85 Seymour Street

West Hartford

Farmington Avenue

Wethersfield 1260 Silas Deane Highway

Phone 860.289.3375

Fax 860.290.4108

mannan

Web www.jeffersonradiology.com



# State of Connecticut Office of Health Care Access CON Determination Form Form 2020

All persons who are requesting a determination as to whether a CON is required to proposed project must complete this form. Completed forms should be submitted to the Commissioner of the Office of Health Care Access, 410 Capitol Avenue, MS#13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308.

### SECTION I. PETITIONER INFORMATION

If more than 2 Petitioners, please attach a separate sheet of paper and provide additional information in the format below:

|   | Petitioner  | Petitioner                                   |
|---|---|--|
| Full legal name   | Jefferson Radiology, P. C.                                  | Marc B. d'Avignon, M. D., P. C.              |
| Doing Business As   | same  | Westwood Imaging Center                      |
| Name of Parent<br>Corporation   | n/a   |  |
| Mailing Address, if Post<br>Office Box, include a<br>street mailing address<br>for Certified Mail | 111 Founders Plaza - Suite 400<br>East Hartford, CT 06108   | P. Box Box 787- 40 Dale Rd<br>Avon, CT 06001 |
| Petitioner type (e.g., P for profit and NP for Not for Profit)                                    | For-Profit Professional<br>Corporation                      | For-Profit Professional<br>Corporation       |
| Name of Contact person, including title   | Mark S. Grossman<br>Chief Executive Officer                 | Marc B. d'Avignon<br>President               |
| Contact person's street mailing address   | 111 Founders Plaza - Suite 400<br>East Hartford, CT 06108   | 40 Dale Road<br>Avon, CT 06001               |
| Contact person's phone, fax and e-mail address  | (860) 291-6500<br>mgrossman@jeffersonradiology. <b>ເປົກ</b> | (860) 677-1500<br>xray1993@aol.com           |

### SECTION II. GENERAL PROPOSAL INFORMATION

| ۱.         | Proposal/Project Title: Proposal/Mar                                    |                 | rchase of Fixed Assets of rignon, M. D., P. C.                              | - 100 M  |
|------------|---|-----------------|---|--|
| ).         | Location of proposal (Town<br>40 Dale Road, Avon, CT and 2              |                 |   | TO TO THE PARTY OF |
| <b>)</b> . | List all the municipalities th<br>Avon, Burlington, Canton, Far         |                 | ct is intended to serve:<br>Granby, New Hartford, Simsbury,                 | CCE. O   |
| d.         | Estimated starting date for July 2006                                   | the pro         | ject:   |  |
| e.         | Type of Entity: (Please che apply)                                      | eck <i>E</i> fo | or Existing and <i>P</i> for Proposed                                       | d in all the boxes that  |
|            | Acute Care Hospital<br>Behavioral Health Provider<br>Hospital Affiliate | E P<br>□□<br>□□ | Imaging Center<br>Ambulatory Surgery Center<br>Other specify): RadiologyPra | E P □ □ Cancer Center □ □ Primary Care Clinic actice Location  |

### SECTION III. EXPENDITURE INFORMATION

a.

Estimated Total Capital Expenditure/Cost: Please provide the following breakdown as appropriate: (may not represent the aggregate shown above) b.

| New Construction/Renovations          |                           |
|---------------------------------------|---------------------------|
| Medical Equipment (Purchase)          | \$465,000                 |
| Imaging Equipment (Purchase)          |                           |
| Non-Medical Equipment (Purchase)      |                           |
| Sales Tax                             |                           |
| Delivery & Installation               |                           |
| Total Capital Expenditure             | <del>\$0:00</del> 465,000 |
| Fair Market Value of Leased Equipment |                           |

|                    |        | The second secon |
|--------------------|--------|--|
| Total Capital Cost | \$0.00 | 465,000  |

### Major Medical and/or imaging equipment acquisition:

| Equipment Type | Name | Model | Number of Units | Cost per unit |
|----------------|------|-------|-----------------|---------------|
| various        |      |       |                 | various       |
|                |      |       |                 |               |

Note: Provide copy of contract with vendor for medical equipment.

| C. | Type | of financing or funding source | : |                  |                   |
|----|------|--------------------------------|---|------------------|-------------------|
|    | V    | Operating Funds                |   | Lease Financing  | Conventional Loan |
|    |      | Charitable Contributions       |   | CHEFA Financing  | Grant Funding     |
|    |      | Funded Depreciation            |   | Other (specify): |                   |

### SECTION IV. PROPOSAL DESCRIPTION . SEE ATTACHED

Please attach a separate 8.5" X 11" sheet(s) of paper and provide no more than a 2 page description of the proposed project, highlighting all the important aspects of the proposed project. Please be sure to address the following (if applicable):

- 1. Currently what types of services are being provided? If applicable, provide a copy of each Department of Public Health license held by the Petitioner.
- 2. What types of services are being proposed and what DPH licensure categories will be sought, if applicable?
- 3. Will you be charging a facility fee?
- 4. Who is the current population served and who is the target population to be served
- 5. Who will be providing the service?
- 6. Who are the payers of this service?

### **SECTION V. AFFIDAVIT**

| Applicant: Jefferson Radiology, P.C.   |
|--|
| Project Title: <u>Proposed Purchase of Fixed Assets</u><br>of Marc B. d. Avignon, M.D. P.C.      |
| of Marc B. d. Avignon, M.D. P.C.   |
| NAON CONCINAL CEA  |
| I, MARK S. GROSSMAN CEO (Position – CEO or CFO)  |
| of Jefferson Radiology, P.C. being duly sworn, depose and state that the                         |
| information provided in this CON Determination form is true and accurate to the best of my       |
| knowledge, and that <u>Jefferson Radiology</u> complies with the appropriate (Facility Name)     |
| and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-    |
| 486 and/or 4-181 of the Connecticut General Statutes.  |
| Mark A. Hullian 6/5/06  Signature Date   |
| Subscribed and sworn to before me on <u>June 5, 2006</u>   |
| Barbara B. Peracchio  Notary Public/Commissioner of Superior Court                               |
| My commission expires:  Barbara B. Peracchio  Notary Public, State of CT  My Commission Expires: |

Form 2020 Revised 7/02

### **SECTION V. AFFIDAVIT**

| Applicant: Marc B. d. Avignon, M.D. P.C.  |
|---|
| Project Title: <u>Proposed Purchase of Fixed Assets</u> of Marc B. d. Avignon, M.D.P.C.                       |
| of Marc B. d. Avignon, M.D.P.C.   |
| on a sala   |
| 1, Marc B. d' Avignon, President (Position - CEO or CFO)  |
| of Marc B. d' Avignon, ND, P.C. being duly sworn, depose and state that the                                   |
| information provided in this CON Determination form is true and accurate to the best of my                    |
| knowledge, and that Mac B Andropen ND, P.C. complies with the appropriate (Facility Name)                     |
| and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-                 |
| 486 and/or 4-181 of the Connecticut General Statutes.   |
|   |
| Signature Date  |
| Oignature Tate  |
|   |
| Subscribed and sworn to before me on June 5, 2006   |
|   |
| _ ·   |
| Balbaca B. Peracello  Notary Public/Commissioner of Superior Court  |
| My commission expires:  Barbara B. Peracchio Notary Public, State of CT  My Commission Expires: June 30, 2010 |

Form 2020 Revised 7/02

#### PROJECT DESCRIPTION

#### SECTION IV.

#### **CON DETERMINATION FORM - FORM 2020**

This matter involves the merger of two radiology groups, both of which have offices in Avon. As part of that merger, Jefferson Radiology, P.C. ("Jefferson") would purchase a CT scanner and an MRI unit from Dr. Marc B. d'Avignon. We are asking for a Determination Letter in this instance because nothing will change except the name of the owner. The patients will be the same, the location of the equipment will be the same, and the area served will be the same. The only difference is that Dr. d'Avignon will become an employee of Jefferson. There will be no change in the patient needs being served.

To give you more detail, Jefferson is a group of 38 radiologists, offering sub-specialized diagnostic interventional imaging services. All of the physicians in Jefferson Radiology are licensed in the State of Connecticut and are Board Certified. They are committed to delivering high quality radiology services. Jefferson Radiology (formerly Jefferson X-Ray Group) was established in 1963.

Marc B. d'Avignon, M. D. is licensed as a Physician and Surgeon in the State of Connecticut and is Board Certified in Diagnostic Radiology with Special Competence in Nuclear Radiology by the American Board of Radiology. Dr. d'Avignon is the sole owner of Marc B. d'Avignon, M. D., P. C., which operates at 40 Dale Road, Avon under the informal name of Westwood Imaging Center. This office provides general x-ray, nuclear medicine, ultrasound, CT Scan, mammography and Bone densitometry services. Marc B. d'Avignon, M. D., P. C. in turn is the sole owner of Farmington Valley MRI, LLC, 23B Arts Center Court in the Town of Avon. This office provides MRI services exclusively. Both of these offices serve the Towns of Avon, Burlington, Canton, Farmington, Granby, New Hartford, Simsbury, Torrington and West Hartford. (We will refer to these offices collectively as "Dr. d'Avignon's offices.")

Jefferson is proposing to purchase the fixed assets of Dr. d'Avignon's offices for a purchase price of \$465,000. Dr. d'Avignon would then become an employee of Jefferson. Jefferson would continue to operate the two offices for period of time and has not yet determined its future plans.

The fixed assets of Dr. d'Avignon include a GE Helical High Speed Dxi CT and a GE 0.5T MRI. The CT Scanner was purchased in 1999 for under the \$400,000 threshold and did not require a CON. The MRI was installed 2001, was also under the \$400,000 and did not require a CON (Letter of Intent 00-Z1).

#### PROJECT DESCRIPTION

#### SECTION IV.

### **CON DETERMINATION FORM - FORM 2020**

### Page Two

In 2005, Dr. d'Avignon's offices performed 15,393 radiology procedures, broken down as follows:

| General X-Ray    | 7,156 |
|------------------|-------|
| Nuclear Medicine | 320   |
| Ultrasound       | 1,997 |
| CT Scan          | 1,141 |
| Mammography      | 2,783 |
| Bone Density     | 938   |
| MRI              | 1,059 |

It is anticipated that with Dr. d'Avignon's continued presence in the Avon offices (but as a part of Jefferson Radiology); this volume will remain approximately the same. As mentioned above, nothing changes except the actual title owner of the CT and MRI.

There will not be a "new" service in the ordinary sense. Dr. d'Avignon will continue providing CT and MRI imaging services, but now as part of Jefferson Radiology. The payors of the services will continue to be the same – Medicare/Medicaid, HMO/third party providers' licenses in Connecticut including Anthem BC/BS, Aetna, ConnectiCare, Cigna, Oxford and many others. Over the long term, integration of Dr. d'Avignon's practice with Jefferson will mean improved access to subspecialty radiology services offered by Jefferson.

Marc B. d'Avignon M. D., P. C. has two Letters of Intent pending with the Office of Health Care Access regarding replacement of the CT Scanner and MRI. These Letters of Intent are currently on extension until June 27, 2006. Jefferson Radiology and Dr. d'Avignon are proposing that, should OHCA determine that no Certificate of Need is required for merger and resulting change in ownership of the CT and MRI, the Letters of Intent will be withdrawn. If new imaging equipment in the nature of CT or MRI units is required later, a new Letter of Intent would be submitted by Jefferson Radiology.

The joint petitioners respectfully request that the Office of Health Care Access consider this proposal promptly consideration of the current deadlines facing Dr. d'Avignon.



### STATE OF CONNECTICUT

### OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL COMMISSIONER

June 9, 2006

Mark S. Grossman Chief Executive Officer Jefferson Radiology, P.C. 111 Founders Plaza Suite 400 East Hartford, CT 06108

Re: Certificate of Need Determination, Report Number 06-30762-DTR
Jefferson Radiology, P.C. and Marc B. d'Avignon, M.D., P.C. d/b/a Westwood
Imaging Center and Farmington Valley MRI, LLC
Acquisition of an MRI Unit and a CT Scanner

Dear Mr. Grossman:

On June 7, 2006, the Office of Health Care Access ("OHCA") received a Certificate of Need Determination request regarding the proposal of Jefferson Radiology, P.C. and Marc B. d'Avignon, M.D. P.C. d/b/a Westwood Imaging Center and Farmington Valley MRI, LLC (together referred herein as "Petitioners") for the acquisition of an MRI unit and a CT scanner in Avon.

Please be advised that OHCA has reviewed the information contained in your request and makes the following findings:

- 1. Jefferson Radiology, P.C. is a for-profit corporation with imaging centers located in the towns of Avon, Enfield, Glastonbury, Hartford, West Hartford and Wethersfield in Connecticut.
- 2. Marc B. d'Avignon, M.D. P.C. is a for-profit corporation with offices located at 40 Dale Road and 23B Arts Center Court in Avon, Connecticut.

3. Marc B. d'Avignon, M.D. P.C. currently offers the following services at its two office locations in Avon:

**Table 1: Services by Location** 

| Westwood Imaging Center (40 Dale Road)             | General x-ray, nuclear medicine,<br>ultrasound, CT scanning,<br>mammography and Bone densitometry |
|--|---|
| Farmington Valley MRI, LLC (23B Arts Center Court) | MRI services exclusively  |

- 4. The Petitioners propose the following:
  - a. Marc B. d'Avignon, M.D. P.C. sell the two office locations, 40 Dale Road and 23B Arts Center Court in Avon and its medical imaging equipment to Jefferson Radiology, P.C.; and
  - b. Jefferson Radiology, P.C. to purchase the two offices of Marc B.
     d'Avignon in Avon and purchase all of the assets including an MRI unit (a GE 0.5 Tesla) and CT scanner (a GE Helical High Speed Dxi).
- 5. After the proposed purchase of offices and assets, Dr. Marc B. d'Avignon will become an employee of Jefferson Radiology, P.C.
- 6. The proposed total expenditure for the purchase of offices and assets which include the MRI unit and the CT scanner is \$465,000.
- 7. Jefferson Radiology, P.C. proposes to fund this proposal through equity and specifically operating funds.
- 8. Public Act 05-93 of the Connecticut General Statutes, requires CON authorization for the acquisition of a CT scanner or an MRI scanner regardless of cost.

Based on the above findings, OHCA determines that the proposal of Jefferson Radiology, P.C. and Marc B. d'Avignon, M.D. P.C. to acquire the MRI unit and the CT scanner as part of the purchase of Marc B. d'Avignon's two office locations in Avon and its assets at a total capital expenditure of \$465,000, requires Certificate of Need ("CON") approval from OHCA pursuant to Public Act 05-93 of the Connecticut General Statutes.

The Petitioners also requested the LOI's filed by Marc B. d'Avignon, M.D. P.C. under Docket Numbers: 06-30676 and 06-30677 be withdrawn as a result of this petition. OHCA. As a result of this CON Determination, OHCA considers LOI's filed under Docket Numbers: 06-30676 and 06-30677 withdrawn.

OHCA considers the submission of information received on June 7, 2006, as the Letter of Intent ("LOI") for this matter; therefore, the Petitioners may file a completed CON application with OHCA between August 6, 2006, and October 5, 2006. The CON application is being mailed to your attention separately.

If you have any questions concerning this letter, please contact Steven W. Lazarus, Associate Health Care Analyst, at OHCA at (860) 418-7001.

Sincerely,

Cristine A. Vogel Commissioner

cc: Rose McLellan, DHSR, DPH

CAV:swl



### STATE OF CONNECTICUT

### OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL COMMISSIONER

June 21, 2006

Mark Grossman Chief Executive Officer Jefferson Radiology, P.C. 111 Founders Plaza-Suite 400 East Hartford, CT 06108

Re:

Letter of Intent, Docket Number 06-30762

Jefferson Radiology, P.C.

Acquisition of an MRI unit and a CT scanner

Notice of Letter of Intent

Dear Mr. Grossman:

On June 7, 2006, the Office of Health Care Access ("OHCA") received the Letter of Intent ("LOI") Form of Jefferson Radiology, P.C. ("Applicant") for the acquisition of an MRI unit and a CT scanner, at a total capital expenditure of \$465,000.

A notice to the public regarding OHCA's receipt of a LOI was published in *The Hartford Courant* pursuant to Sections 19a-639 of the Connecticut General Statutes. Enclosed for your information is a copy of the notice to the public.

Sincerely,

Kimberly R. Martone

Certificate of Need Supervisor

King 2 Mado

KRM:SL:dpd



### STATE OF CONNECTICUT

#### OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL COMMISSIONER

June 21, 2006

Requisition # HCA07-008 FAX #: 241-3866

Hartford Courant 285 Broad Street Hartford, CT 06115

Gentlemen/Ladies:

Please make an insertion of the attached copy, in a single column space, set solid under legal notices, in the issue of your newspaper by no later than Sunday, June 25, 2006.

Please fax evidence that the legal notice was published by the date requested above to (860) 418-7053. In addition, please send the original legal notice (full tear sheet is required) with the invoice.

If there are any questions regarding this legal notice, please contact Steve Lazarus at (860) 418-7001.

KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.

Sincerely,

Kimberly R. Martone

Certificate of Need Supervisor

Attachment

KRM:SL:dpd

c: Sandy Salus, OHCA

### The Hartford Courant Docket Number 06-30762-LOI

Letter of Intent June 21, 2006

#### PLEASE INSERT THE FOLLOWING:

Statute Reference:

19a-639

Applicant:

Jefferson Radiology, P.C.

Town:

Avon

Docket Number:

06-30762-LOI

Proposal:

Acquisition of an MRI unit and a CT scanner

Total Capital Expenditure:

\$465,000

The Applicant may file its Certificate of Need application between August 6, 2006 and October 5, 2006. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available for inspection at OHCA, when it is submitted by the Applicant.

TRANSMISSION OK

TX/RX NO

0844

RECIPIENT ADDRESS

92413866

DESTINATION ID

06/21 15:25

ST. TIME TIME USE

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RESULT

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### STATE OF CONNECTICUT

OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL COMMISSIONER

June 21, 2006

Requisition # HCA07-008 FAX #: 241-3866

Hartford Courant 285 Broad Street Hartford, CT 06115

Gentlemen/Ladies:

Please make an insertion of the attached copy, in a single column space, set solid under legal notices, in the issue of your newspaper by no later than Sunday, June 25, 2006.

Please fax evidence that the legal notice was published by the date requested above to (860) 418-7053. In addition, please send the original legal notice (full tear sheet is required) with the invoice.

If there are any questions regarding this legal notice, please contact Steve Lazarus at (860) 418-7001.

KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.

Sincerely,

Kimberly R. Martone

Certificate of Need Supervisor

Attachment



## Affidavit of Publication

State of Connecticut

Monday, June 26, 2006

### County of Hartford

I, Joy Shroyer, do solemnly swear that I am Financial Operations Assistant of the Hartford Courant, printed and published daily, in the state of Connecticut and that from my own personal knowledge and reference to the files of said publication the advertisement of Public Notice was inserted in the regular edition.

On dates as follows: 06/25/2006

In the amount of \$206.68 ST OF CT OFFICE OF HLTH.ACC 700309 Full Run

HCA07-008

Statute Reference: 19a-639
Applicant;
Jefferson Radiology, P.C.
Town: Avon
Docket Number: 06-30762-L01
Proposal: Acquisition of an
MRS unit and a CT scanner
Total Capital Expenditure;
\$465,000

**LEGAL NOTICE** 

The Applicant may file its Certificate of Need application between August 6, 2006 and October 5, 2006. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 349308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available forinspection at OHCA, when it is submitted by the Applicant.

Financial Operations Assistant Joy Shroyer

Subscribed and sworn to before me on June 26, 2006

LISA CARDINI

**Notary Public** 

**NOTARY PUBLIC** MY COMMISSION EXPIRES JUNE 30, 2011

### Automobiles

\$9000 MIK

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TOYOTA CAMRY '03. AT, AC, 4cyl., 32MPG, \$13,995. #90341. Call Town & Country, 800-632-2815, ext 210.

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**TOYOTA CAMRY '95** 5 speed 4 cylander, AC, 2 door all pwr. 178K. \$2,000 obo (860)869-6400

TOYOTA CAMRY '92 \$750/bo 172K mi, 5 spd. Good Cond. CD.860-205-2178 or 657-2576

**TOYOTA CAMRY '91** 4 dr., 5 spd., 4 cyl., runs great, high mis, \$700 OBO, 860-254-5538

TOYOTA COROLLA LE '06. Sev eral avail! AT, AC, CD, #98783 starts @: \$15,997. CERTIFIED! Gale Toyota, 800-649-8454.

TOYOTA COROLLA CE '05. AT AC, 38MPG, \$14,995. #90337 Call Town & Country, 800-632-2815, ext 210.

TOYOTA COROLLA '02 LE 42K, All power, CD, spoiler, ABS. \$7,900 (860)716-4794

TOYOTA COROLLA DX '97 110,000 miles, power win-dows, a/c, new tires and brakes, \$3899, 860-295-9638

TOYOTA COROLLA 96 Automatic, A/C, power windows, 130K, excellent cond \$2850 (860)648-9581

TOYOTA ECHO. '03 35K \$9450 4 dr, 5 speed, AC, excellent con-dition, stereo, new tires 860-571-4601

Hartford Toyota's Giant Used Car Slasher Sale! JUNE 25 - 10AM 860-278-5411

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Large Selection of Preowned Vehicles! **PRIUS '06 HYBRID** 

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VOLKSWAGEN GOLF '04 29K \$14875 GLS, sr, htd seats, pwr, monsoon radio, cd, loaded, exc cond, 860-944-2366

AT, snrf, leather, low miles

### Automobiles

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SELLDOWN! MUST MOVE INVENTORY...MAKE AN OFFER!

\*\*\*\*\* ENTER TO WIN A 2-YEAR LEASE ON A NEW RABBIT! NO PURCHASE NECES-SARY - SEE DEALER FOR DETAILS! ENDS 6/30/06

GET READY FOR SPRING WITH CONVERTIBLES!!!

2002 VW CABRIO GLX Reflex silver, 46K miles #X3052

2002 VW GOLF GLS Silver, 36K miles #X3094

2002 VW GTI Black, 31K mi #VW1821A

2003 VW GTI Silver, 47K mi #X3093 YES, WE HAVE DIESELS!!!

2005 VW NEW BEETLE GLS TDI - Green, 6K miles. #X3082

2003 VW NEW BEETLE GLS TDI - Orange, 57K miles. #F0146

#FU146 2002 VW NEW BEETLE GLS Silver, 15K mi. #VW1758A 2005 VW NEW BEETLE GLS Gray, 12K mi #VW1967A

2002-2005 JETTA 2.5L, GLI, GLS and WOLFSBURG SEDANS...(6) TO CHOOSE FROM! #X3050 STARTING AT...\$15,995!!!

2002 VW JETTA GLS WGN Silver, 37K mi. #X3062

2003-2004 PASSAT GL, GLS, GLX 4MOTION SEDANS...(8) TO CHOOSE FROM! #VW1959A START-ING AT...\$17,995!!!

01 VW PASSAT GLS WGN Green, 65K mi. #X3091A

\*\*\*\*\*\*\*\* SPECIAL INTEREST VEHICLE...ALL WHEEL DRIVE...VERY RARE!!! **2004 VW R32 AWD** Red, 5K miles #X3012

\*\*\*\*\*\*\*

2004 VW TOUAREG 4.2 Red, 36K miles. #X3075



SUPERSTORE

434 Memorial Avenue West Springfield, MA 888-702-7483

CLOSED SUNDAY THROUGH AUGUST

VOLVO 740 '91 213K \$1400 looks good reliable, 23 mpg, snrf, new tires, includes snow tires 3rd row. 860-673-4962

VOLVO - 740 GLE WAGON '90, 161k Mi, Air, Blue, PW, Moon-roof, Roof Rack, AM/FM/CD, Leather Seats, 3rd Seat, \$1500/BO (860)918-5298

VOLVO 740GL '89 High miles, runs great, clean, good cond, \$800obo 860-673-5646

VOLVO 850 WAGON '96 Automatic, loaded, leather, Good Condition. 160K. \$1,850. (860)869-0068

000000 VOLVO C70 '02 O

O Blue, turbo, 38K miles, O blue top. Mint condition! Luxury & summer fun! #P028931. Was: 0

on sale: \$23,999 Gengras Volvo 800-670-3953

0

000000 VOLVO C70 '99 35K \$17200 Great car! Like new condition and low miles, Call Phil 203-483-8154

VOLVO S60 2.4T '01 83,000 miles, maroon/tan interior, excellent condition. \$12,800 or best offer. 860-712-7868 or PM: 860-582-3951 miles, maroon/tan interior, excellent condition, \$12,800 or best offer, 860-712-7868 or PM: 860-582-3951 or evin proveing preconditie-funded vices batter three and vices

### pssenger

d 13,995. Hartford tid, 278-5411

860 \*\*\* BIENNA LE '04. drive, loaded.
HARLD! #P03020U.
Ultridletown Toyota,
500238-5816

### Halerrain HARL ICLES

GLID

10K Suzuki 2004 LTtrasind., A/C, Nerfs,
HARL s, very low use.
FXR-ailblazer, 250c,
106, ITP Hole shots.
HARL omes w/ tilt bed
51 Cd kage BEST offer
paint, Dersonal water
kicks 5015

HARLE 300EX '00 ELECTRIS! \$2,100 Call \$28-3551 Call rbrs

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Firm Slips HARLHOrings

min (8605/ft & MOORINGS HARLE don Location, No 335 Jul 860-442-1151 stan

Facti Cust**D YACHT CLUB** Operinipasaukee 860-Immenities, ss 1-93 or 1-95. HARLE 03)524-9976

HD Supplies

Cleane Shield **DE OUTBOARD** Warnt (2) one is 4hp, one HOND 60-665-7353

HOND Other

HOND/ 330 SPORT 10'x9" pension flatable, like new, muffle 07-7297 ond. 270 '98 inflatable HONMerc, \$1,250 OBO, EX46, 306-9077

\$1 IG self adjusting HONDADG, holds up to 20

and 1.8 wobble rollers, TOR; galv. New 2001. Cond-304-5349

### Boats/Personal Watercraft

SEA DOO '02 GTXDI, Blue, 1 Adult Owner, 135hp, 59 hours, Under Warranty, Trailer, \$5,800 (860)930-5549

SEADOO GSX LTD '98 and SEA-DOO GTX LTD '98 Exc cond, new motor, double trir, \$80000b0 860-828-6346

SEADOO GTI '00 (2) L'ow Hours, always, winterize garaged, with trailer & access ries. \$7900 (860)301-9000

SEA-DOO GTX 110hp, 3 seater with trailer, \$2950 or best of-fer. 860-250-1082

SEA-DOO GTX LTD '98 3 seater \$3200, 95 GTX \$1500, trailers (860)657-9751

SEADOO RXDI '02

assenger with trailer, o spare tire, mint cond 00/080. Call 860-585-0

SEADOO SPI '96 Rebuilt Engine & Drive Train, Runs Perfect, @ 12 hrs, w/Trailet, \$2,400/80 (860)478-2156 or 243-5829

SEADOO XPDI '04, EXC Cond, Garaged, fresh water only \$6500 Call Jim 860-716-9628

YAMAHA WAVE RUNNER 800XL '03 3 seater, low hours, well maintained, with trailer, \$5000/obo (860)257-3005

### Boats/Power

27' MAXUM CUDDY '93 Excellent Condition, Low Hours, Sleeps 6, Galley, Bath, GPS, Extras, \$23,000 (603)524-9976

BOSTON WHALER 17' MON-TAUK, 1988, CENTER CON-SOLE, 90 MERC, GALV TRAILER, EXC COND \$8200/BO 860-633-7034

225 Optimax, loaded with equip, exc cond, \$42,000. 860-669-5234; 203-589-3659

CAROLINA SKIFF 19', 2000, CC, Honda 50 hp 4 Stroke, custom trailer, Matrix Sonar/GPS, \$5900 860-388-9903

CHRIS CRAFT LANCER 240 1978 24ft, Stand Up Cabin, Sleeps 4, Repower 188 in 2000, New Campus 188 in 2000, New Campus 188 in 2000, New

### **Public** aotices HOND

### HOND 601. 529-LFORD

HONDE mile valifications late of village Town-HONDeciation, Milford, Wha wishes to receive \$420s from contractions of the contraction of the contr Condi (860)

kawa/r Village Town-lent ciation, c/o Com-Mair Planners, LLC, 306-7 or send pack-blony Street, Suite

ed parties must KAWA bike

tiresRTFORD

CONNECTICUT

**LEGAL NOTICE** 

Statute Reference: 19a-639
Applicant;
Jefferson Radiology, P.C.
Jown: Avon
Docket Number: 06-30762-LQI
Proposal: Acquisition of an
MRS unit and a CT scanner
Total Capital Expenditure;
\$465,000

The Applicant may file its Certificate of Need application. between August 6, 2006, and October 5, 2006. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need. Application, when the company of the company of



### STATE OF CONNECTICUT

### OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL COMMISSIONER

June 23, 2006

Mark S. Grossman Chief Executive Officer Jeferson Radiology, P.C. 40 Dale Road Avon, CT 06001

RE:

Certificate of Need Application Forms, Docket Number 06-30762-CON Jefferson Radiology, P.C. and Marc B. d'Avignon M.D., P.C.

Acquisition of an MRI Unit and a CT Scanner

Dear Mr. Grossman

Enclosed are the application forms for Westwood Imaging Center's Certificate of Need ("CON") proposal for the Acquisition of an MRI unit and a CT scanner with an associated capital expenditure of \$465,000. According to the parameters stated in Section 19a-639of the Connecticut General Statutes the CON application may be filed between August 6, 2006, and October 5, 2006.

When submitting your CON Application, please paginate and date each page contained in your submission. In addition, please submit one (1) original and five hard copies; as well as a scanned copy of the complete Application, including all attachments, on CD or Diskette. OHCA requests a copy of the submission be in MS Word format and the scanned copy be in Adobe format. Please submit the Financial Attachment and other data as appropriate in MS Excel format.

The analyst assigned to the CON application is Steven Lazarus. Please feel free to contact him at (860) 418-7001, if you have any questions.

Sincerely,

Kimberl Martone

Certificate of Need Supervisor

Enclosures

### **GENERAL AFFIDAVIT**

| Project Title:                         |  |
|--|--|
| I,<br>(Name)                           | (Position – CEO or CFO)  |
| of<br>the (Facility Name) said facilit | being duly sworn, depose and state tha<br>ty complies with the appropriate and applicable<br>tions 19a-630, 19a-637, 19a-638, 19a-639, 19a-4 |
|  |  |
| Signature                              | Date   |
|  | Date ore me on   |

### **GENERAL AFFIDAVIT**

| Project Title:                     |   |
|------------------------------------|---|
|                                    |   |
| •                                  |   |
|                                    |   |
| I,<br>(Name)                       | (Position – CEO or CFO)                         |
|                                    | being duly sworn, depose and state              |
| ofthe (Facility Name) said facilit | ty complies with the appropriate and applicable |
| criteria as set forth in the Sec   | tions 19a-630, 19a-637, 19a-638, 19a-639, 19    |
| and/or 4-181 of the Connection     | cut General Statutes.                           |
|                                    |   |
|                                    |   |
|                                    |   |
|                                    |   |
| Signaturo                          | Dete  |
| Signature                          | <br>Date  |
| Signature                          | Date  |
| Signature                          | Date  |
|                                    |   |
|                                    | Date  Ore me on                                 |
|                                    |   |
|                                    |   |
|                                    |   |
|                                    | ore me on                                       |



# State of Connecticut Office of Health Care Access Certificate of Need Application

Please complete all questions. If any question is not relevant to your project, Not Applicable may be an acceptable response. Your Certificate of Need application will be eligible for submission no earlier than August 6, 2006, and may be submitted no later than October 5, 2006. The Analyst assigned to your application is Steven W. Lazarus and may be reached at the Office of Health Care Access at (860) 418-7001.

**Docket Number:** 

06-30762-CON

**Applicants Name:** 

Jefferson Radiology, P.C. and

Marc B. d'Avignon, M.D., P.C.

**Contact Person:** 

Mark S. Grossman

**Contact Title:** 

Chief Executive Officer

Jefferson Radiology, P.C.

**Contact Address:** 

40 Dale Road

Avon, CT 06001

**Project Location:** 

Avon

**Project Name:** 

Acquisition of an MRI Unit and a CT Scanner

Type proposal:

Section 19a-639, C.G.S.

**Est. Capital Expenditure:** 

\$465,000

### 1. Expansion of Existing or New Service

| Wha<br>expa  | at services are currently offered at your facility that the proposed ansion or new service will augment or replace? Please list.   |
|--------------|--|
| Augment:     |  |
| Replace:     |  |
| 2. State F   | lealth Plan  |
| No questio   | ns at this time.   |
| 3. Applica   | ant's Long Range Plan  |
| ls this appl | ication consistent with your long-range plan?  |
| Yes          | ☐ No   |
| If "No" is c | necked, please provide an explanation.   |
| 4. Clear F   | Public Need  |
| <b>A.</b>    | Explain how each Applicant determined there was a need for the proposal in your service area.  |
| i)           | <ul> <li>Provide the following information:</li> <li>a) Primary and secondary service area towns</li> <li>b) If existing facility/service, the unit of service (i.e. procedure scan, visit, etc.) for the past three fiscal years by service area town</li> <li>c) The population to be served, including the number of individuals to receive the proposed service(s). Include demographic Information, as appropriate.</li> <li>d) Scheduling backlogs in service area</li> <li>e) Travel distance from proposed site to service area towns</li> <li>f) Hours of operation of existing/proposed service</li> </ul> |
| ii)          | What will be the effect of your proposal on existing providers (i.e patient volume, financial stability, quality of care, etc.)?   |
| iii)         | Provide the units of service projected for the first three years of operation of the proposed service. <b>Include the derivation/calculation.</b>  |

iv) Provide the information as outlined in the following table concerning the existing providers' (in the Applicant(s) PSA) current operations:

| Descriptio      | n of Service <sup>1</sup>   | Provider Nam                                    | ne and l             | _ocation   | Hours and<br>Days of<br>Operation <sup>2</sup> | Current<br>Utilization |
|-----------------|---|---|----------------------|--|--|------------------------|
|                 |   |   |                      |  |  |                        |
|                 |   |   |                      |  |  |                        |
|                 |   |   |                      |  |  |                        |
|                 |   |   |                      |  |  |                        |
| considered to l | own. For MRI sca<br>be "open" or "clos<br>of the week and s<br>cans performed o | anners, include '<br>sed".<br>start and end tir | Tesla st<br>ne for e | rength, a<br>ach day.  | of the equipment usind whether or not the      | ie scanner is          |
| B.              | Will your properties  |   |                      | f the fo   | llowing barriers to                            | o access?              |
|                 | Cultural  |   |                      | Trans  | sportation                                     |                        |
|                 | Geographic  |   |                      | Econ   | omic   |                        |
|                 | None of the a   | above   |                      | Other  | (Identify)                                     |                        |
| If you ch       | ecked other th  | an None of th                                   | ne abo               | ve, plea   | ase provide an ex                              | cplanation.            |
| C.              | Provide copie related to you  |   | he folic             | owing p  | lans, studies or r                             | eports                 |
|                 | Epidemiologi  | ical studies                                    |                      |  | Needs assessn                                  | nents                  |
|                 | Public inform   | ation reports                                   | i                    |  | Market share a                                 | nalysis                |
|                 | Other (Identi   | fy)   |                      | - State Stat |  |                        |
|                 | None: explai<br>undertaken r  | <i>n</i> why no repelated to the                | orts, st             | tudies o   | or market share a                              | ınalysis was           |
|                 |   |   |                      |  |  |                        |

### 5. Quality Measures

| A. | If the proposal is for a new agencies approved the pr                                  | w technology or procedur<br>oposed procedure (e.g., | e, have all appropriate<br>FDA etc.)?                             |
|----|--|---|---|
|    | ☐ Yes ☐ No   | ☐ Not Applicable                                    |   |
|    | If "No", please provide  | an explanation.                                     |   |
| В. | Check off all the Standard<br>Applicant for the proposed<br>each report related to the | d service. Please submit                            |   |
|    | ☐ American College of Cardiology   | ☐ National Committee for Quality Assurance          | ☐ Public Health Code<br>& Federal Corollary                       |
|    | ☐ National Association of Child Bearing Centers  | ☐ American College of Obstetricians & Gynecologists | ☐ American College of Surgeons                                    |
|    | Report of the Inter-<br>Council for<br>Radiation Oncology                              | ☐ American College<br>of Radiology                  | Substance Society Abuse and Mental Health Services Administration |
|    | Other: Specify   | ::  |   |
|    |  |   |   |

- C. Describe in detail how the Applicants plans to meet the each of the guidelines checked off above.
- D. Submit a list of **all** key professional and administrative personnel, including the Applicant's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), Medical Director, physicians, nurses, therapists, counselors, etc., related to the proposal and a copy of their Curriculum Vitae.

**Note**: For physicians, please provide a list of hospitals where the physicians have admitting privileges.

|      | Provide a facility: | a copy of the most re                          | ecent ins             | pectio          | n reports and/or certificate for your                                   |
|------|---------------------|--|-----------------------|-----------------|---|
|      |                     | DPH  |                       |                 | JCAHO   |
|      |                     | Fire Marshall Repo                             | ort                   |                 | Other States Health Dept.<br>Reports (new out-of-state<br>providers)    |
|      |                     | AAAHC  |                       |                 | AAAASF  |
|      |                     | Other:   |                       |                 |   |
|      | Note:               | Above referenced                               | acronym               | ns are          | defined below. <sup>1</sup>   |
| F.   | Stateme             | copies of any Quartent of Charges agains       | st the Ap             | plican          | oorts, Consent Decrees or<br>t, Physicians and any staff related        |
| G.   |                     | e action against the                           |                       |                 | has been formulated to address<br>hysicians or any staff related to the |
| Н.   | Provide a           | a copy of the following                        | ng (as a <sub>l</sub> | pplical         | ole):   |
|      |                     | A copy of the relat                            | ed Quali              | ity Ass         | surance plan  |
| •    |                     | Protocols for servi                            | ce (new               | servic          | e only)   |
|      |                     | Patient Selection (                            | Criteria/I            | ntake           | form  |
| 6.   | Improve             | ments to Producti                              | vity and              | Cont            | ainment of Costs  |
| ln i | the past y<br>impro | vear has your facility<br>ove productivity and | underta<br>contain    | ken a<br>costs? | ny of the following activities to                                       |
|      | Ener                | gy conservation                                |                       | Grou            | p purchasing  |
|      | Reen                | gineering                                      |                       | None            | of the above  |
|      |                     | cation of technology<br>ommunication syste     |                       |                 | er systems, robotics,   |
|      | Othe                | r (identify)                                   |                       | <del></del>     |   |
| 1 D  | DIT Days            | ment of Dublic II colds. IC                    | ATTO 7 '              |                 | arianian an Arra Maria Corra de S                                       |

<sup>&</sup>lt;sup>1</sup> DPH – Department of Public Health; JCAHO – Joint Commission on Accreditation of Hospitals Organization; AAAHC – Accreditation Association for Ambulatory Health Care, AAAASF – American Association for Accreditation of Ambulatory Surgery Facilities, Inc.

### 7. Miscellaneous

8.

9.

| A.        | Will this proposal result in new (or a change to) your teaching or research responsibilities?   |
|-----------|---|
|           | Yes No  |
| If you cl | necked "Yes," please provide an explanation.  |
| B.        | Are there any characteristics of your patient/physician mix that makes your proposal unique?  |
|           | Yes   |
| If you o  | checked "Yes," please provide an explanation.   |
| C.        | Provide the following licensing information:  |
|           | i) If you are currently licensed, provide a copy of the State of Connecticut Department of Public Health license currently held   |
|           | ii) The DPH licensure category you are seeking. If not applicable please explain why.   |
| Owners    | hip of the Proposed Equipment   |
| A.        | Provide a copy of the written agreement or memorandum of understanding between the Applicants related to the proposal. (Specifically, address the ownership, billing issues since Dr. d'Avignon will now become an employee of Jefferson Radiology, P.C.) |
|           | <b>Note:</b> If a final version is not available, provide a draft with an estimated date by which the final agreement will be available.  |
| Financia  | al Information  |
| A.        | Type of ownership: (Please check off all that apply)  |
|           | Corporation (Inc.) Limited Liability Company (LLC)  |
|           | Partnership Professional Corporation (PC)   |
| []        | Joint Venture   |

- B. Provide the following financial information:
  - i) If the Applicants are not a hospital, please submit the Applicant's audited financial statements for the most recently completed fiscal year. If the Applicants have no audited financial statements, please submit a compilation report or an unaudited Balance Sheet and Statement of Operations for the most recently completed fiscal year. These statements should be externally prepared and submitted on the preparer's letterhead.
  - ii) Identify the entity that will be billing for the proposed service.

### 10. Major Cost Components/Total Capital Expenditure

Submit a final version of all capital expenditures/costs as follows:

| Medical Equipment (Purchase)                             |  |
|--|--|
| Major Medical Equipment (Purchase)                       |  |
| Non-Medical Equipment (Purchase)*                        |  |
| Land/Building (Purchase)                                 |  |
| Construction/Renovation                                  |  |
| Other (Non-Construction) Specify:                        | The first of the f |
| Total Capital Expenditure                                |  |
| Medical Equipment (Lease (FMV))                          | WWA promotion and the control of the |
| Major Medical Equipment (Lease (FMV)                     |  |
| Non-Medical Equipment (Lease (FMV))*                     |  |
| Fair Market Value of Space – (Capital Leases Only)       |  |
| Total Capital Cost                                       |  |
| Capitalized Financing Costs (Informational Purpose Only) |  |
| Total Capital Expenditure with Cap. Fin. Costs           |  |

<sup>\*</sup> Provide an itemized list of all non-medical equipment.

### 11. Capital Equipment Lease/ Purchase

| What is the anticipated residual end of the lease or loan term?  | al value at the  | \$                          |
|--|--|-----------------------------|
| What is the useful life of the ec  | quipment?  | Years                       |
| Please submit a copy of the ve   | endor quote or invo  | ice as an                   |
| Please submit a schedule of de equipment as an attachment.   | epreciation for the  | purchased                   |
| For multiple items, please attach a format.  | separate sheet for   | each item in th             |
| Гуре of Financing  |  |                             |
| Check type of funding or financing anticipated requirements and te   |  |                             |
| Applicants equity:   |  |                             |
| Source and amount (Specify   | which Applicant):  | KKIKOPOPOPOLIA, PLUG TYETEA |
| Operating Funds Source/Entity Name Available Funds   | \$   |                             |
| PRODUCTION OF THE PRODUCTION O | •  |                             |
| Contributions  | \$   |                             |
| Funded depreciation  | \$   |                             |
| PRODUCTION OF THE PRODUCTION O | A CONTRACTOR OF THE PROPERTY O |                             |
| Funded depreciation  | A CONTRACTOR OF THE PROPERTY O |                             |
| Funded depreciation Other  | A CONTRACTOR OF THE PROPERTY O |                             |

| fonthly payment<br>erm                                | Years   |
|---|---|
| ebt service reserve fund                              |   |
| Lease financing or CHEFA Easy Lease Financing:        | net terretaria de la composició de la comp<br>La composició de la composició del la composició del la composició de la composició de la composició del la composició d |
| Current CHEFA Leases                                  |   |
| CON Proposed lease financing                          |   |
| Fair market value of leased assets at lease inception |   |
| Interest rate   | <u>%</u>  |
| Monthly payment                                       |   |
| Term  | Years   |

- B. Please provide copies of the following, if applicable:
  - i. Letter of interest from the lending institution,
  - ii. Letter of interest from CHEFA,
  - iii. Amortization schedule (if not level amortization payments),
  - iv. Lease agreement.

### 13. Revenue, Expense and Volume Projections

A.1. Payer Mix Projection

Please provide both the current payer mix and the projected payer mix with the CON proposal for the Total Facility based on Net Patient Revenue in the following reporting format:

| Total Facility<br>Description                 | Current<br>Payer<br>Mix   | Year 1<br>Projected<br>Payer Mix | Year 2<br>Projected<br>Payer Mix       | Year 3<br>Projected<br>Payer Mix |
|---|---|----------------------------------|--|----------------------------------|
| Medicare*                                     | %   | %                                | %                                      | %                                |
| Medicaid* (includes other medical assistance) | Annana anna   |                                  |  |                                  |
| CHAMPUS and TriCare                           |   |                                  |  |                                  |
| Total Government Payers                       |   |                                  |  |                                  |
| Commercial Insurers*                          |   |                                  |  |                                  |
| Uninsured                                     | CONTRACTOR OF THE PROPERTY OF |                                  |  | 1                                |
| Workers Compensation                          |   |                                  |  |                                  |
| Total Non-Government Payers                   |   |                                  | ************************************** |                                  |
|   |   |                                  |  |                                  |
| Payer Mix                                     | 100.0%  | 100.0%                           | 100.0%                                 | 100.0%                           |

<sup>\*</sup>Includes managed care activity.

| A.2. Please describe the impact of the proposal on the interests of co | nsumers |
|--|---------|
| of health care services and the payers of such services.               |         |

| B. Do the Applicants have Tax Exempt Status? | Yes | ☐ No |
|--|-----|------|
|--|-----|------|

- C. Provide the following for the financial and statistical projections:
  - i) A summary of revenue, expense and volume statistics, without the CON project, incremental to the CON project, and with the CON project. **See attached.** Please note that the actual results for the fiscal year reported in the first column must agree with the Applicant's audited financial statements.
  - ii) The assumptions utilized in developing the projections (e.g., FTE's by position, volume statistics, other expenses, revenue and expense % increases, project commencement of operation date, etc.).

- iii) An explanation for any projected incremental losses from operations contained in the financial projections that result from the implementation and operation of the CON proposal.
- iv) Provide a copy of the rate schedule for the proposed service.
- v) Describe how this proposal is cost effective.

Jefferson Radiology, P.C.

13. C (i). Please provide one year of actual results and three years of projections of <u>Total Facility</u> revenue, expense and if applicable, volume statistics without, incremental to and with the proposal in the following reporting format:

| <u>Total Facility:</u> <u>Description</u> | FY<br>Actual<br><u>Results</u> | FY<br>Projected<br><u>W/out Project</u> | FY<br>Projected<br><u>Incremental</u> | FY<br>Projected<br><u>With Project</u> | FY<br>Projected<br><u>W/out Project</u> | FY<br>Projected<br>Incremental | FY<br>Projected<br><u>With Project</u> | FY<br>Projected<br>W/out Project | FY<br>Projected<br><u>Incremental</u> | FY<br>Projected<br><u>With Project</u> |
|---|--------------------------------|---|---------------------------------------|--|---|--------------------------------|--|----------------------------------|---------------------------------------|--|
| Revenue from Operations                   |                                |   |                                       | 0 0 0 9                                |   |                                | 08                                     |                                  |                                       | \$0                                    |
| Total Revenue:                            | \$0                            | \$0                                     | \$0                                   | \$0                                    | 0\$                                     | 0\$                            | 0\$                                    | 0\$                              | 0\$                                   | 0\$                                    |
| Total Operation Expenses                  |                                |   |                                       | \$0                                    |   |                                | ************************************** |                                  |                                       | \$0                                    |
| Income before provision for income taxes  | \$0                            | 0\$                                     | 0\$                                   | \$0                                    | \$0                                     | 0\$                            | 0\$                                    | 0\$                              | 0\$                                   | \$0                                    |
| Provision for income taxes                |                                |   |                                       | \$0                                    |   |                                | \$0                                    |                                  |                                       | \$0                                    |
| Net Income                                | 0\$                            | \$0                                     | \$0                                   | \$0                                    | 0\$                                     | 0\$                            | 0\$                                    | 0\$                              | \$0                                   | 0\$                                    |
| Retained earnings, beginning of year      |                                | 0\$                                     | \$0                                   | \$0                                    | \$0                                     | \$0                            | \$0                                    | \$0                              | \$0                                   | \$0                                    |
| Retained earnings, end of year            | 0\$                            | 0\$                                     | \$0                                   | 0\$                                    | 0\$                                     | \$0                            | <b>0</b> \$                            | \$0                              | \$0                                   | 0\$                                    |

\*Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

\*Volume Statistics:

Marc B. d'Avignon M.D., P.C.

13. C (i). Please provide one year of actual results and three years of projections of <u>Total Facility</u> revenue, expense and if applicable, volume statistics without, incremental to and with the proposal in the following reporting format:

| Total Facility:<br>Description                                    | FY<br>Actual<br><u>Results</u> | FY<br>Projected<br><u>W/out Project</u> | FY<br>Projected<br>Incremental | FY<br>Projected<br>With Project | FY<br>Projected<br><u>W/out Project</u> | FY<br>Projected<br><u>Incremental</u> | FY<br>Projected<br><u>With Project</u> | FY<br>Projected<br><u>W/out Project</u> | FY<br>Projected<br>Incremental | FY<br>Projected<br>With Project |
|---|--------------------------------|---|--------------------------------|---------------------------------|---|---------------------------------------|--|---|--------------------------------|---------------------------------|
| Revenue from Operations<br>Non-Operating Revenue                  |                                |   |                                | \$0<br>\$0                      |   |                                       | \$0                                    |   |                                | \$0<br>\$0                      |
| Total Revenue:  | 0\$                            | 0\$                                     | 0\$                            | 0\$                             | 0\$                                     | \$0                                   | O (6                                   | O <del>\$</del>                         | 9                              | <u> </u>                        |
| Total Operating Expenses Income before provision for income taxes | \$0                            | 0\$                                     | 0\$                            | 0\$                             | 0\$                                     | 0\$                                   | 0\$                                    | 0\$                                     | 0\$                            | 0\$                             |
| Provision for income taxes  |                                |   |                                | \$0                             |   |                                       | \$0                                    |   |                                | \$0                             |
|   | 0\$                            | \$0                                     | 80                             | \$0                             | <b>0</b> \$                             | \$0                                   | 0\$                                    | \$0                                     | O<br>\$                        | <b>0</b> \$                     |
| Retained earnings, beginning of year                              |                                | \$0                                     | \$0                            | \$0                             | \$0                                     | \$0                                   | \$0                                    | \$0                                     | \$0                            | \$0                             |
| Retained earnings, end of year                                    | \$0                            | 0\$                                     | \$0                            | \$0                             | 0\$                                     | \$0                                   | 0\$                                    | 80                                      | 0\$                            | 0\$                             |

\*Volume Statistics:

\*Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

Westwood Imaging Center 40 Dale Rd Avon, CT 06001 FAX: 860-675-9686

### FAX

| Ta: 57      | EVE LAZARUS                        | From:               | MARC d'AVIGNON, UND |
|-------------|------------------------------------|---------------------|---------------------|
|             | 0 418-7053                         | Pages:              |                     |
| Phone: 8    | 160 418-70-01                      | Date:               | 06/27/06            |
| <del></del> | CA 06-306763                       | CC:                 | JEFFERSON RAVIOLOGY |
| □ Urgent    | O6-3067<br>☐ For Review ☐ Please ( | <b>7</b><br>Comment | □ Please Reply      |

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40 Dale Road, P.O. Box 787 \* Avon, Connecticut 08001-0787 MRI \* (860) 674-1270

AMERICAN BOARD CERTIFICATION

MARC B. d'AVIGNON, M.D. Diagnostic Radiology Nuclear Medicine

Office: (860) 677-1500 Fax: (860) 678-0382

Business: (860) 677-5082 Business Fax: (860) 677-2713

Steve W. Lazarus
Associate Health Care Analyst
Office of Health Care Access
State of Connecticut
410 Capitol Avenue
MS#13HCA
P.O. Box 34038
Hartford, CT 06134-0308

June 27, 2006

### VIA FACSIMILE 860 418-7053

It has come to my attention that the letter sent <u>via facsimile</u> as relates to 06-30676-CON & 06-30677-CON and 06-30762-DTR sent to your Office on Monday, June 26, 2006 had the date of <u>January 26, 2006</u>.

I apologize for this mistake and inconvenience and thank you for your time and attention to this matter.

A letter with the correct date is attached and will also be mailed under separate cover.

Should you have any questions please feel free to call Suzanne Berwick, Practice Manager or myself. Either of us can be reached at 860-677-5082.

Sincerely,

Marc B. d'Avignon, M.D., President Marc B. d'Avignon, M.D., P.C.

pc W. Glucksman, M.D.

M. Grossman, CEO

J. Conover, CFO

S. Berwick, Practice Manager

2006 JUN 27 PM 2: 15



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Business: (860) 677-5082 Business Fax: (860) 677-2713

The Honorable Christine A. Vogel Commissioner of the Office of Health Care Access 410 Capitol Avenue MS#13HCA P.O. Box 34038 Hartford, CT 06134-0308

VIA FACSIMILE 860-418-7053

June 26, 2006

Dear Commissioner Vogel,

Marc B. d'Avignon, M.D., P.C. dba Westwood Imaging Center respectfully requests withdrawal of Acquisition through Replacement of an existing MRI at 23-B Arts Center Court, Avon, CT 06001 (Farmington Valley MRI, LLC) 06-30676-CON and Acquisition through Replacement of an existing CT Scanner 06-30677-CON at 40 Dale Rd, Avon, CT 06001.

As a result of Determination Report Number 06-30762-DTR I feel that two CON's for the same pieces of equipment, one for Acquisition through Replacement and one CON for Acquisition through purchase would be cumbersome and would not serve to reflect the intent of Jefferson Radiology, P.C. and Marc B. d'Avignon, M.D., P.C. as detailed in Determination Report Number 06-30762-DTR.

I commend you and your Office Staff for your help in clarifying the questions that I posed in conversation with Steve W. Lazarus last week and in particular your prompt response as indicated in your letter dated June 20, 2006.

We look forward to being able to submit Joint CON 06-30762-DTR with Marc B. d'Avignon, M.D., P.C. and Jefferson Radiology, P.C. during the assigned period of August 6, 2006 through October 5, 2006.

Sincerely,

Marc B. d'Avignon, M.D., President Marc B. d'Avignon, M.D., P.C.

pc W.Glucksman, M.D.

M.Grossman, CEO

J. Conover, CFO

S. Lazarus, Associate Health Care Analyst, OHCA

S. Berwick, Practice Manager